

SERVICES CATALOGUE 2024

ABOUT US

Wakala is a private consulting bureau that specialises in African development projects across 7 divisions:

- Commodity buying & selling
- Mining services
- Wholesale & resale of consumer goods
- Government & state owned enterprise projects
- Land development & infrastructure financing
- Tenders
- Mergers & acquisitions (private placement, private equity, venture capital)



We offer worldwide freight forwarding and logistics expertise for shipments into and out of Africa. Our network of operators and agents spans thousands of transport and clearing companies.



Our commodities, products, and services are purchased using zero-harm, net-zero processes. At each stage of service delivery we evaluate measures to regenerate the environment.



We represent investors, institutions, governments, manufacturers, distributors, agents, and contractors who are licensed to operate in all 54 African countries.





COMMODITIES



GOLD

10 to 500,000 KG PER MONTH

SOURCES: CÔTE D'IVOIRE | GUINNE | UGANDA QUALITY: PREMIUM REFINED & RAW

TERMS & PRICING

CIF, FOB | AVAILABLE ON REQUEST



COPPER

5,000 KG PER MONTH

SOURCES: DEM. REP. CONGO | ZAMBIA QUALITY: PREMIUM UNREFINED

TERMS & PRICING

CIF, FOB | AVAILABLE ON REQUEST



IRON

5,000 KG PER MONTH

SOURCES: UGANDA

QUALITY: PREMIUM UNREFINED

TERMS & PRICING

CIF, FOB | AVAILABLE ON REQUEST



DIESEL

400,000 MT PER MONTH

SOURCES: UNITED ARAB EMIRATES
QUALITY: 10 PPM EN590

TERMS & PRICING

CIF, FOB | AVAILABLE ON REQUEST



COBALT

5,000 KG PER MONTH

SOURCES: DEM. REP. CONGO
QUALITY: PREMIUM UNREFINED

TERMS & PRICING

CIF, FOB | AVAILABLE ON REQUEST



GEMSTONES

DIAMONDS | RUBIES | TANZANITE

SOURCES: DEM. REP. CONGO | ZAMBIA
QUALITY: PREMIUM UNREFINED

TERMS & PRICING

CIF, FOB | AVAILABLE ON REQUEST



JET FUEL

4,000,000 BBL PER MONTH

SOURCES: DEM. REP. CONGO | ZAMBIA

QUALITY: PREMIUM A1

TERMS & PRICING

CIF, FOB | AVAILABLE ON REQUEST



CHROME

5,000 KG PER MONTH

SOURCES: BOTSWANA

QUALITY: ORE (44%) | FERROCHROME (60%)

TERMS & PRICING

CIF, FOB | AVAILABLE ON REQUEST



SULPHUR

7,000 TONNES PER MONTH

SOURCES: SOUTH AFRICA

QUALITY: PREMIUM UNREFINED | GRANULAR

TERMS & PRICING

CIF, FOB | AVAILABLE ON REQUEST

COMMODITIES



FERTILISER

ORGANIC | NATURAL | INDUSTRIAL

SOURCES: KENYA, SOUTH AFRICA

QUALITY: PREMIUM

TERMS & PRICING

FOB | AVAILABLE ON REQUEST



ANIMAL FEED

FOR POULTRY, CATTLE, FISH & MORE

SOURCES: BOTSWANA | KENYA **QUALITY:** PREMIUM & STANDARD

TERMS & PRICING

CIF, FOB | AVAILABLE ON REQUEST



TIMBER

20,000 TONNES PER MONTH

SOURCES: DEM. REP. CONGO

QUALITY: PREMIUM

TERMS & PRICING

CIF, FOB | AVAILABLE ON REQUEST



COFFEE

ARABICA & ROBUSTA | GREEN COFFEE

SOURCES: DEM. REP. CONGO | UGANDA QUALITY: PREMIUM | SPECIALTY COFFEES

TERMS & PRICING

CIF, FOB | AVAILABLE ON REQUEST



GRAINS

BARLEY | BEANS | RICE

SOURCES: ESWATINI | ZAMBIA | SENEGAL

QUALITY: STANDARD

TERMS & PRICING

CIF, FOB | AVAILABLE ON REQUEST



SUGAR

500,000 TONNES PER MONTH

SOURCES: ESWATINI | SOMALIA

QUALITY: PREMIUM REFINED | UNREFINED

TERMS & PRICING

CIF, FOB | AVAILABLE ON REQUEST



MEATS

CHICKEN, BEEF, GOAT, MUTTON, BUFFALO

SOURCES: ESWATINI | ZAMBIA | SENEGAL

QUALITY: STANDARD

TERMS & PRICING

CIF, FOB | AVAILABLE ON REQUEST



NON-PERISHABLES

CANNED FOODS | LONG-LIFE

SOURCES: SOUTH AFRICA

QUALITY: STANDARD | AFFORDABLE BULK

TERMS & PRICING

CIF, FOB | AVAILABLE ON REQUEST



SUPPLEMENTS

BATURAL | HEALTH & NUTRITION

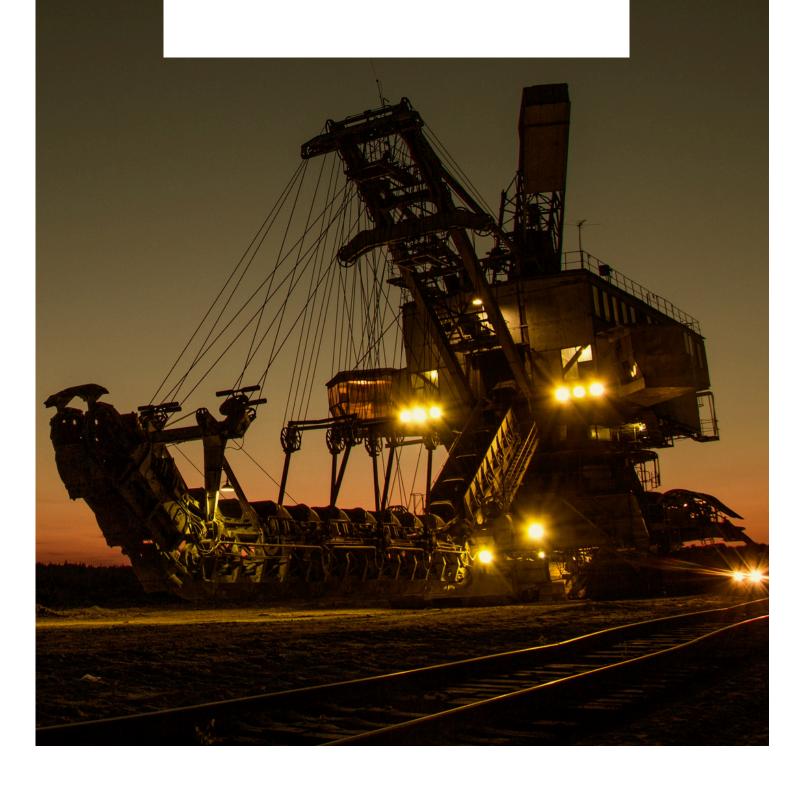
SOURCES: SOUTH AFRICA QUALITY: PREMIUM

TERMS & PRICING

CIF, FOB | AVAILABLE ON REQUEST



Research, exploration, exploitation. We have over 20 years of experience managing the launch and operation of large scale mines. Hire us to guide and advise you as you take your project to new heights.



EPCM



ENGINEERING

CHEMICAL & MECHANICAL EXPERTISE

DEPARTMENTS: POWER & UTILITIES, EXTRACTION, REFINERY

TERMS

CONTRACT BASED



PROCUREMENT

MACHINES, MATERIALS, TECHNOLOGY

DEPARTMENTS: FULL STACK SUPPLY CHAIN SOLUTIONS

TERMS

CONTRACT BASED



CONSTRUCTION

BUILDINGS, INFRASTRUCTURE, RESIDENTIAL

SERVICE TYPE: DESIGN, DEVELOPMENT & DELIVERY

TERMS

CONTRACT BASED



CAMP MANAGEMENT

SERVICED LIVING SPACES

SERVICES: CATERING, WASTE MANAGEMENT, HEALTHCARE, CONCIERGE

TERMS

CONTRACT BASED



OUTSOURCING

TECHNICAL TEAMS FOR HIRE

EXPERTISE: MACHINE OPS, INSTALLATION, DIGITAL DEVELOPERS

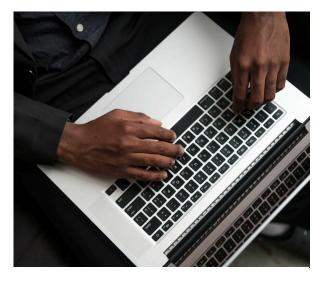
TERMS

PROJECT BASED

SUPPLY CHAIN

ETHICALLY SOURCED - STATE OF THE ART





MACHINERY

PARTS, TOOLS, ACCESSORIES AND UNITS

MACHINE TYPES: VEHICLES, GRADERS, CONVEYORS, ASSEMBLY LINES, VENTILATORS

TERMS

PURCHASE ORDER BASED



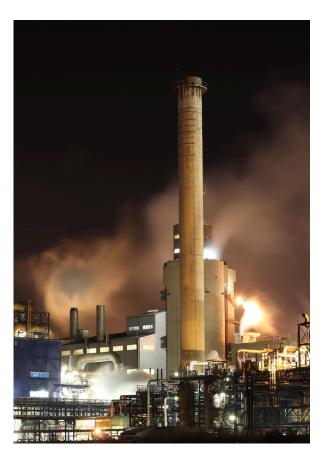
CHEMICALS

CERTIFIED GLOBAL DISTRIBUTION NETWORK

DEPARTMENTS: PHARMACEUTICALS, METALLURGY, AGRICULTURE

TERMS

PURCHASE ORDER BASED



PROTECTION

We source state of the art personal protective equipment for professionals in various industries including mining, aviation, laboratoires, and healthcare. Our products are sourced sustainably, with your operational needs at the forefront.







1

SAFETY BOOTS

LEADING LOCAL AND GLOBAL BRANDS

PRODUCT TYPE: STEEL & COMPOSITE TOE
QUALITY: PREMIUM & STANDARD

PRICING

AVAILABLE ON REQUEST

2.

FACEMASKS

CE, SANS, AND EN APPROVED

PRODUCT TYPES: CUP SHAPED, FLAT FOLD, 3 PLY, VENTED, HALF & FULL MASKS, FILTERS

PRICING

AVAILABLE ON REQUEST

3.

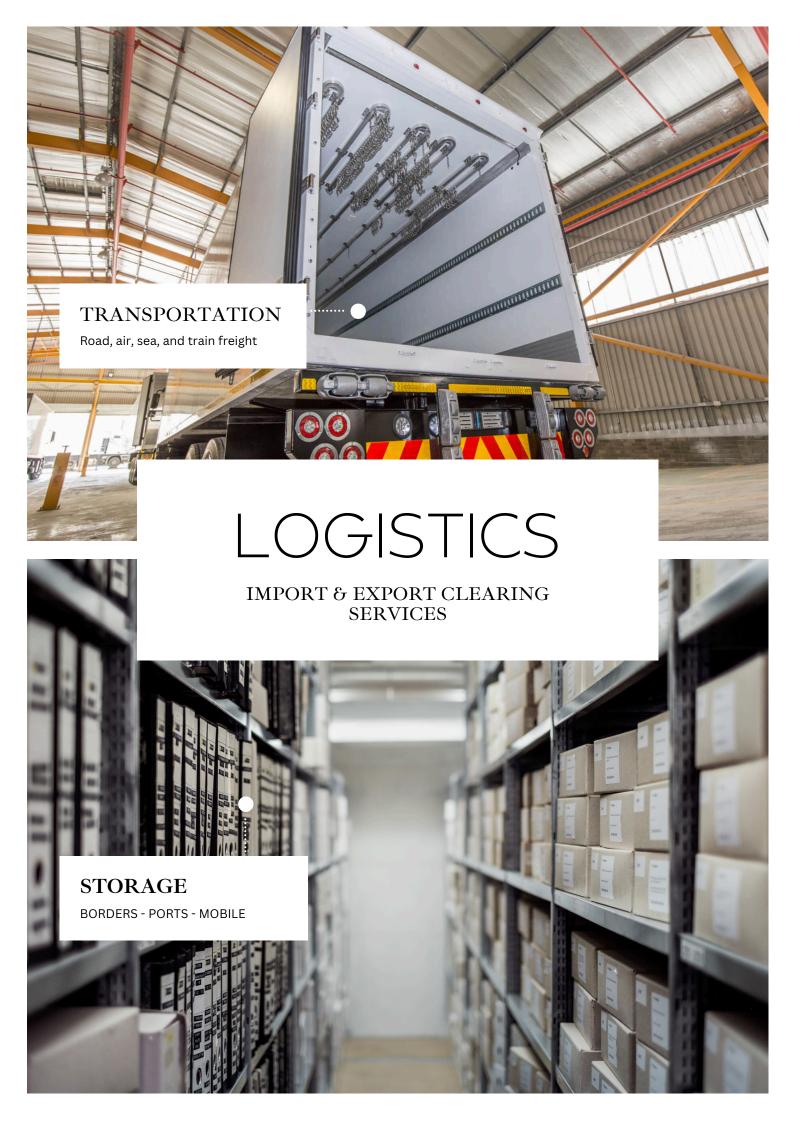
ACCESSORIES

EVERYTHING YOU NEED FOR UTMOST SAFETY

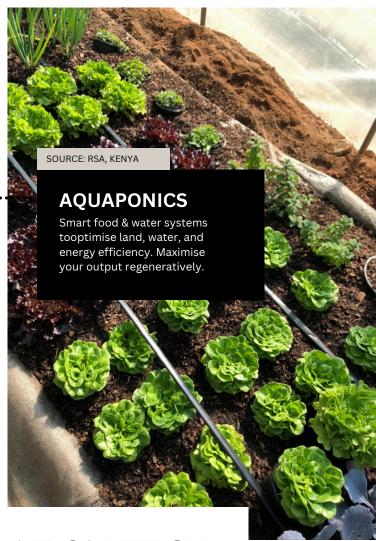
PRODUCT TYPES: BOILER & ARC SUITS, EAR MUFFS, GLOVES, EYEWEAR, REFLECTIVES, WELDING, FIRE & SAFETY, FIRST AID

PRICING

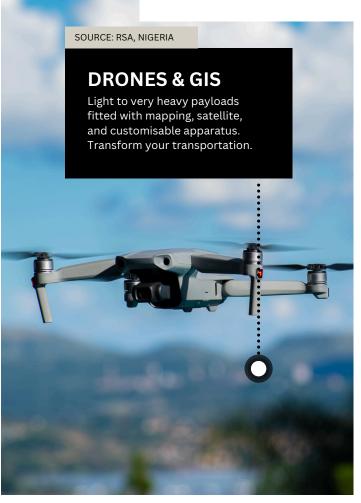
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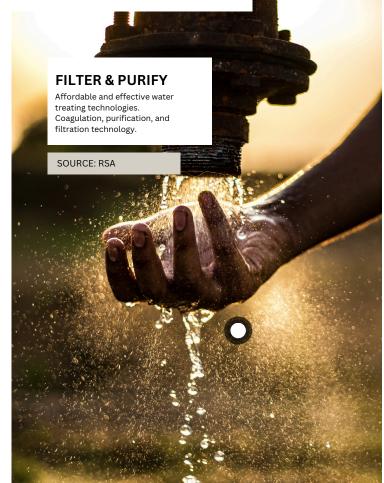














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Private PLACEMENT

— 01

MERGERS & ACQUISITIONS

Trust our experienced M&A advisory team to help you. Whether you are selling, acquiring, diluting, liquidating, transferring, or just looking, we've got you covered.

__02

FUNDRAISING

We boast a network of limited partners, wealth managers, family offices, sovereign wealth funds, development finance institutions, and investors.

__03

DEAL STRUCTURING

.We have diverse expertise in best practices for dealmaking in commodities, futures, debt instruments, and legal contracts.

__04

FINANCIAL MODELING

Our private equity desk can assist you with complex financial models, quickly. Benefit from our industry leading financial and managerial accounting.

COMPLETED & ONGOING PROJECTS

Ministry of Health, Uganda Complete logistics solution to provide equipment from Shenzen, China.

BIA RDC

Complete logistics solution to provide high value machinery from Ise Bay, Japan.

MMG Kinserve, RDC Partnership to procure and deliver 2x Komatsu Graders from Ise Bay, Japan.

Medidoc, RDC Plane charter and multimodal shipping solution, delivering equipment from USA.

Orezone Drilling, DRC Multimodal import of equipment from Canada, China and South Africa.

33 African Ministries Project advisory to MENA Innovation Summit & AfDB Annual Meetings.

Wakala XTG

Generated over \$2 billion in purchase inquiries on our commodities exchange.

African Business Exchange 50+ unique investment listings available with Wakala Consulting.

Completed project value: \$60,000,000

WHY YOU SHOULD HIRE US?

We collaborate with some of the best manufacturers, retailers, and freight forwarders around the globe. Our EPCM products are used in the best developments in the world. Our consultants have worked with, and are trained by, the best in the industry.

CONTACT